

Monthly Operating Output Statistics (Mar, 2017)

TRAFFIC	Mar-17	M/M Chg(%)	Y/Y Chg(%)	YTD-17	Y/Y Chg(%)
RPK (in million)					
Domestic	12931.84	1.13	12.33	38791.68	12.47
Regional	218.93	-4.08	-20.69	691.42	-22.48
International	5230.59	-0.28	13.28	16360.52	15.13
Total	18381.36	0.66	12.04	55843.62	12.61
RTK (in million)					
Domestic	1293.98	5.56	10.61	3806.73	11.11
Regional	21.57	1.63	-17.89	65.63	-20.38
International	937.25	25.91	19.74	2573.88	16.86
Total	2252.8	13.13	13.84	6446.24	12.87
RTK - Cargo and Mail (in million)					
Domestic	141.83	26.84	-0.89	405.79	2.12
Regional	2.12	41.82	19.9	5.33	11.37
International	474.16	64.91	26.93	1143.48	19.29
Total	618.11	54.20	19.23	1554.6	14.25
Passengers carried (in thousand)					
Domestic	8736.15	2.95	11.45	25899	12.09
Regional	176.47	-3.41	-13.93	558.23	-16.48
International	1198.8	-4.63	5.34	3827.93	9.3
Total	10111.42	1.87	10.12	30285.16	11.03
Cargo and mail carried (in thousand tonnes)					
Domestic	88.25	27.35	-0.52	252	2.23
Regional	1.89	41.10	16.2	4.74	8.89
International	53.38	62.95	25.12	129.4	17.03
Total	143.52	38.87	7.95	386.14	6.84

CAPACITY	Mar-17	M/M Chg(%)	Y/Y Chg(%)	YTD-17	Y/Y Chg(%)
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ASK (in million)

Domestic	15688.48	3.70	8.58	46909.81	7.79
Regional	305.29	1.59	-20.65	944.87	-22.2
International	6532.19	3.58	13.43	19764.59	12.8
Total	22525.95	3.64	9.39	67619.27	8.61

ATK (in million)

Domestic	1804.16	2.89	6.85	5420.29	6.22
Regional	35.72	1.43	-22.07	113.31	-23.98
International	1307.38	17.06	13.81	3738.46	12.6
Total	3147.26	8.32	9.16	9270.06	8.18

ATK - Cargo and Mail (in million)

Domestic	392.19	0.08	1.07	1198.61	1.06
Regional	8.24	0.87	-26.47	26.28	-29.2
International	719.48	30.99	14.12	1959.65	12.43
Total	1119.91	17.97	8.76	3184.54	7.36

LOAD FACTORS	Mar-17	M/M Chg(%)	Y/Y Chg(%)	YTD-17	Y/Y Chg(%)
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Passenger Load Factor (RPK/ASK)

Domestic	82.43	-2.10	2.75	82.69	3.44
Regional	71.71	-4.24	-0.03	73.18	-0.27
International	80.07	-3.1	-0.11	82.78	1.68
Total	81.6	-2.42	1.93	82.59	2.93

Cargo and Mail Load Factor

Domestic	36.16	7.63	-0.71	33.86	0.35
Regional	25.76	7.44	9.96	20.3	7.4
International	65.9	13.55	6.65	58.35	3.36
Total	55.19	12.97	4.84	48.82	2.94

LOAD FACTORS	Mar-17	M/M Chg(%)	Y/Y Chg(%)	YTD-17	Y/Y Chg(%)
Overall Load Factor (RTK/ATK)					
Domestic	71.72	1.81	2.44	70.23	3.09
Regional	60.38	0.12	3.08	58.96	2.66
International	71.69	5.04	3.55	68.85	2.51
Total	71.58	3.04	2.94	69.54	2.89

China Southern Airlines Company Limited

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