

## Monthly Operating Output Statistics (January, 2018)

CAPACITY	Jan-18	M/M Chg	Y/Y Chg	YTD-18	Y/Y Chg
<b>RPK (in million)</b>					
Domestic	13504.1	-1.48	3.3	13504.1	3.3
Regional	234.38	-8.68	-4.04	234.38	-4.04
International	6082.98	-1.14	3.37	6082.98	3.37
Total	19821.46	-1.47	3.23	19821.46	3.23
<b>RTK (in million)</b>					
Domestic	1335.75	-2.19	3.79	1335.75	3.79
Regional	22.6	-10.16	-1.07	22.6	-1.07
International	984.86	-0.87	10.38	984.86	10.38
Total	2343.21	-1.72	6.41	2343.21	6.41
<b>RTK - Cargo and Mail (in million)</b>					
Domestic	149.57	1.85	-1.69	149.57	-1.69
Regional	2.12	-11.87	23.49	2.12	23.49
International	452.89	0.33	18.62	452.89	18.62
Total	604.58	0.65	12.87	604.58	12.87
<b>Passengers carried (in thousand)</b>					
Domestic	8932.89	-2.82	2.95	8932.89	2.95
Regional	185.75	-8.34	-6.69	185.75	-6.69
International	1393.91	1.55	1.58	1393.91	1.58
Total	10512.54	-2.37	2.58	10512.54	2.58
<b>Cargo and mail carried (in thousand tonnes)</b>					
Domestic	92.63	0.75	-1.93	92.63	-1.93
Regional	1.83	-11.29	21.78	1.83	21.78
International	51.63	-1.76	21.36	51.63	21.36
Total	146.08	-0.32	5.48	146.08	5.48

CAPACITY	Jan-18	M/M Chg	Y/Y Chg	YTD-18	Y/Y Chg
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ASK (in million)

Domestic	16834.18	0.46	4.61	16834.18	4.61
Regional	324.33	-2.7	-4.35	324.33	-4.35
International	7594.61	1.39	9.66	7594.61	9.66
Total	24753.12	0.7	5.97	24753.12	5.97

ATK (in million)

Domestic	1899.96	0.14	1.99	1899.96	1.99
Regional	37.27	-3.02	-7.69	37.27	-7.69
International	1453.55	3.16	10.6	1453.55	10.6
Total	3390.78	1.37	5.39	3390.78	5.39

ATK - Cargo and Mail (in million)

Domestic	384.88	-1.1	-7.15	384.88	-7.15
Regional	8.08	-4.18	-18.02	8.08	-18.02
International	770.03	4.79	11.46	770.03	11.46
Total	1163	2.7	4.28	1163	4.28

LOAD FACTORS	Jan-18	M/M Chg	Y/Y Chg	YTD-18	Y/Y Chg
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Passenger Load Factor (RPK/ASK)

Domestic	80.22	-1.57	-1.01	80.22	-1.01
Regional	72.27	-4.73	0.23	72.27	0.23
International	80.1	-2.04	-4.87	80.1	-4.87
Total	80.08	-1.75	-2.13	80.08	-2.13

Cargo and Mail Load Factor

Domestic	38.86	1.12	2.16	38.86	2.16
Regional	26.18	-2.28	8.8	26.18	8.8
International	58.81	-2.62	3.55	58.81	3.55
Total	51.98	-1.06	3.96	51.98	3.96

LOAD FACTORS	Jan-18	M/M Chg	Y/Y Chg	YTD-18	Y/Y Chg
Overall Load Factor (RTK/ATK)					
Domestic	70.3	-1.68	1.22	70.3	1.22
Regional	60.62	-4.82	4.05	60.62	4.05
International	67.76	-2.75	-0.14	67.76	-0.14
Total	69.11	-2.17	0.66	69.11	0.66

China Southern Airlines Company Limited

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