

KEY OPERATION DATA OF OCTOBER 2020

TRAFFIC	Oct-20	M/M Chg	Y/Y Chg	YTD-20	Y/Y Chg
RPK (in million)					
Domestic	17679.49	6.45%	2.57%	109158.96	-33.13%
Regional	10.76	31.91%	-94.81%	214.68	-92.50%
International	477.27	-7.50%	-93.15%	12244.36	-83.04%
Total	18167.51	6.04%	-25.59%	121618.01	-48.97%
RTK (in million)					
Domestic	1696.85	3.99%	1.21%	10706.27	-31.95%
Regional	1.82	18.23%	-91.33%	25.8	-90.57%
International	572.11	0.67%	-48.53%	5862.24	-47.18%
Total	2270.78	3.14%	-19.16%	16594.31	-38.78%
RTK - Cargo and Mail (in million)					
Domestic	126.86	-14.48%	-15.51%	1080.63	-22.79%
Regional	0.86	6.00%	-65.86%	7.06	-68.00%
International	529.82	1.39%	7.15%	4796.85	0.32%
Total	657.54	-2.11%	1.61%	5884.55	-5.14%
Passengers carried (in thousand)					
Domestic	11792.71	6.27%	3.31%	73373.98	-31.87%
Regional	10.23	28.64%	-93.70%	190.54	-91.17%
International	76.13	-5.82%	-95.49%	2592.54	-84.78%
Total	11879.07	6.20%	-10.45%	76157.05	-39.98%
Cargo and mail carried (in thousand tonnes)					
Domestic	79.2	-12.84%	-15.01%	662.51	-22.92%
Regional	0.87	5.33%	-61.86%	6.86	-64.99%
International	55.02	-0.66%	-8.61%	517.68	-7.58%
Total	135.09	-8.15%	-13.22%	1187.05	-17.52%

CAPACITY	Oct-20	M/M Chg	Y/Y Chg	YTD-20	Y/Y Chg
----------	--------	---------	---------	--------	---------

ASK (in million)

Domestic	22867.03	8.02%	11.60%	151570.06	-22.80%
Regional	35.79	49.69%	-88.59%	464.89	-87.76%
International	860.64	-2.83%	-89.95%	18617.76	-78.58%
Total	23763.47	7.63%	-19.07%	170652.7	-40.55%

ATK (in million)

Domestic	2687.11	10.63%	13.08%	17234.67	-22.73%
Regional	4.7	43.30%	-87.50%	59.46	-86.51%
International	851.86	-3.47%	-45.85%	9761.63	-38.22%
Total	3543.67	6.91%	-11.12%	27055.77	-29.81%

ATK - Cargo and Mail (in million)

Domestic	629.08	20.11%	18.21%	3593.37	-22.49%
Regional	1.48	31.13%	-84.25%	17.62	-82.23%
International	774.4	-3.53%	-3.54%	8086.04	1.36%
Total	1404.96	5.83%	4.51%	11697.03	-7.99%

LOAD FACTORS	Oct-20	M/M Chg	Y/Y Chg	YTD-20	Y/Y Chg
--------------	--------	---------	---------	--------	---------

Passenger Load Factor (RPK/ASK)

Domestic	77.31%	-1.15%	-6.81%	72.02%	-11.13%
Regional	30.06%	-4.05%	-36.01%	46.18%	-29.23%
International	55.45%	-2.80%	-25.98%	65.77%	-17.32%
Total	76.45%	-1.15%	-6.70%	71.27%	-11.76%

Cargo and Mail Load Factor

Domestic	20.17%	-8.15%	-8.05%	30.07%	-0.12%
Regional	58.09%	-13.77%	31.29%	40.08%	17.82%
International	68.42%	3.32%	6.82%	59.32%	-0.61%
Total	46.80%	-3.79%	-1.34%	50.31%	1.51%

LOAD FACTORS	Oct-20	M/M Chg	Y/Y Chg	YTD-20	Y/Y Chg
Overall Load Factor (RTK/ATK)					
Domestic	63.15%	-4.03%	-7.41%	62.12%	-8.41%
Regional	38.65%	-8.19%	-17.07%	43.39%	-18.63%
International	67.16%	2.76%	-3.50%	60.05%	-10.19%
Total	64.08%	-2.34%	-6.38%	61.33%	-8.98%

China Southern Airlines Company Limited

Note: This document has been distributed for information only. The statistics contained in this document has not been audited, and is subject to change without notice.